



SiteCompli gave me a holistic view of my buildings' data that allowed me to meet with HPD inspectors with the right information at my fingertips.



Jeff Herskovitz,
*Property Manager,
Century Management*

PRODUCTS & SERVICES USED

- Compliance Monitoring Platform
- Research Reports
- Annual Safety Notice Mailings

QUICK RESULTS

1/3

Fewer HPD Violation

97%

Success Rate

52

Closed Violations

CHALLENGE

In 2015, a building owner approached Century Management to bring a portfolio of distressed buildings up to code. Property manager Jeff Herskovitz was familiar with SiteCompli's technology and knew it would be key to getting this portfolio of buildings operating efficiently.

SOLUTION

Jeff tackled the building compliance challenges with SiteCompli's built-in workflow integration, reporting and analytics tools. Equipped with the right technology, Jeff was able to quickly clear violations, understand what presented the biggest risk, and get a handle on what equipment resided at each building.

WORKFLOW INTEGRATIONS

SiteCompli helped Jeff get organized with the below features:

- **Built-In Violation Resolution Integration with Cohen Hochman & Allen:** As a law firm, Cohen Hochman & Allen automatically sent representations for Century Management to avoid default fines for missing hearings.
- **Compliance Calendar Sync:** With the one-click calendar sync, Jeff synced his SiteCompli calendar with Outlook, giving him daily visibility into items like inspection, hearing & filing due dates.
- **Continuous & Customized Email Alerts:** SiteCompli email alerts arrive whenever a critical issue comes up or is resolved, and include helpful information on how to understand and close out a violation.

OFFLINE DATA ACCESS

Most of the key critical data for keeping a portfolio compliant are kept completely offline. Uncovering this data and getting regular updates is a key value SiteCompli offers.

SiteCompli activated the following data for Century Management:

- **FDNY Compliance:** FDNY Violation Orders and Notices of Violation have compliance statuses that are buried completely offline, along with copies of the original violation. SiteCompli provides all of this alongside FDNY ECB hearings so nothing slips through the cracks.
- **Premium FDNY Permit Account Reports:** Completely offline information about equipment use permits at buildings such as fire alarms, fuel oil, and more.
- **Premium Lien Reports:** Yearly updates on outstanding liens at a property that can affect the title or refinancing.

REPORTS

As a proactive step to clearing violations, Jeff met with the HPD to review an extensive list of violations and initiate a dismissal request. In preparation for the meeting, he set up an automatic **SiteCompli HPD Report** which detailed each building's HPD violations and updated him when violations were resolved.

RESULTS

Since creating a SiteCompli account, Jeff's portfolio of buildings has:

- Seen 1/3 fewer HPD violations issued
- Closed 52 legacy violations, some of which were serious Class C HPD violations
- Had 0 defaults issued for failure to appear at a hearing related to a citation

Since partnering with SiteCompli, Century Management has seen great success across its entire portfolio, including:

- Cutting ECB defaults in half
- Closing over 225 HPD complaints without violations being issued
- Clearing 40% of legacy DOB violations



SiteCompli is such an essential partner in this effort, through their alerting, reporting, analysis and on-the-ground expertise. They have become a true extension of our high performance team and further our mission every day.



Michael Barry,

*President,
Century Management*

TRANSFORM YOUR COMPLIANCE MANAGEMENT

SiteCompli enables property owners, managers and retailers to save time, money, and protect their brands from critical compliance risks. Used by over a thousand companies and monitoring over 1.5 billion square feet of real estate, SiteCompli makes it simple to stay on top of regulatory compliance issues.

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